REQUEST FOR PROPOSAL (RFP) ASSET MANAGEMENT AND REAL PROPERTY SERVICES RFP#20-10

NOTICE IS HEREBY GIVEN that the San Rafael City Schools ("District") is requesting qualified persons, firms, partnerships, corporations, associations, or professional organizations to provide Asset Management and Real Property Services for assistance with property disposition, asset management support, real property support services assisting with meeting the District's revenue generation goals ("Project").

In consideration of the Bay Area Health order, the District is not requesting hard copy or bound submittals. Respondents to this RFP should email an electronic copy, in pdf format, of their Statement of Qualifications and Proposals ("SOQ and Proposal"), as further described herein, to:

DAN ZAICH, SR. DIRECTOR - CAPITAL IMPROVEMENTS, SUSTAINABLE DESIGN AND CONSTRUCTION SAN RAFAEL CITY SCHOOLS

Dzaich@srcs.org

ALL RESPONSES ARE DUE BY 4:00:00 P.M., ON FEBRUARY 1, 2021.

Mark subject line: "Request for Proposal on Asset Management and Real Property Services." Late submittals may not be accepted or considered. Whether a submission is late will be determined at the sole discretion of the District.

Each submittal must conform and be responsive to the requirements set forth in this RFP.

The District reserves the right to waive any informalities or irregularities in received submittals. Further, the District reserves the right to reject any and all submittals and to negotiate contract terms with one or more respondent firms for one or more of the work items. The District retains the sole discretion to determine issues of compliance and to determine whether a program management respondent is responsive, responsible, and qualified.

The District will hold a Pre-submission Conference at 10:00 a.m. on January 5, 2020. This will be an online conference using the District's Zoom Meeting platform. Log-in information will be provided prior to the date of the meeting to all firms receiving this RFP and on the District's website.

If you have any questions regarding this RFP email Dzaich@srcs.org before 5:00 p.m. on January 15, 2021. The District may not respond, or answer questions submitted after this date and time. Answers will be posted on the District's website by 5:00 p.m. on January 22, 2021.

RFP RESPONSE SCHEDULE SUMMARY:

The District reserves the right to change the dates on the schedule without prior notice.

EVENT	TIME DEADLINE
Release and advertisement of RFP #20-10.	December 17, 2020
Pre-Submission Conference—Zoom Online meeting	January 5, 2020 10:00 a.m.
Deadline for submission of written questions to District concerning RFP #20-10.	January 15, 2021 5:00 p.m.
District provides written responses to questions received	January 22, 2021 5:00 p.m.
Deadline for all submissions in response to RFP #20-10.	February 1, 2021 4:00:00 p.m.
Interviews	February 12, 2021 (tentative)
Anticipated Board approval	February 22, 2020

I. BACKGROUND AND OVERVIEW

The San Rafael City Schools physical assets help provide safe, healthy, and appropriate learning environments for students in San Rafael's public schools. The District's Board of Education has instituted several policies to ensure that we are first and foremost using District facilities for educational purposes for students. If a school facility or site is no longer needed for educational purposes for programming provided by the district, the District's Board of Education has confirmed that it is critical to consider the possibilities for maximizing revenue generation for the benefit of our students.

HISTORY OF MACPHAILS

The site was originally declared surplus in 1979 upon the recommendation of a facilities advisory committee convened in the late 70's. The property was thereafter leased. Following the expiration of that lease in the early 90's, a new facilities advisory committee reaffirmed that the MacPhail site should remain surplus and recommended the District sell the property. The property was subsequently sold to a performing arts entity in 1994. That entity went bankrupt in 2004 and the property reverted to SRCS.

On June 4, 2007, the SRCS superintendent requested authorization from the Governing Board to establish a District Facility Advisory Committee (7-11 Committee) to study the surplus properties in the San Rafael City Schools portfolio, including again reconfirming the prior advisory committee's surplus recommendation and Board designation for the site.

The District Facility Advisory Committee held meetings from August 2007 through March 2008 and a Public Hearing was held on February 27, 2008 to provide an opportunity for community input. Through this process, the committee completed a report which includes input from the community, and their conclusions and recommendations regarding the several properties, including the MacPhails site. The final report was presented to the District's governing Board in March 2008. The minutes from the Board meeting reflect that although the 7-11 Committee final report was "accepted" by the Governing Board, no action was taken by the Board formally accepting the committee's recommendation to declare the MacPhails site "surplus" and/or to offer it for sale.

*The District does NOT need to go through the 7-11 committee process again.

This RFP further defines the scope services sought from the professionals, firms, team and generally outlines the Project requirements.

A. LIMITATIONS

This RFP is neither a formal request for bids, nor an offer by the District to contract with any party responding to this RFP. The District reserves the right to add additional pre-qualified Respondents for consideration after distribution of this RFP if it is found to be in the best interest of the District. The award of the contract pursuant to this RFP, if at all, is at the sole discretion of the District.

The District makes no representation that participation in the RFP process will lead to an award of contract or any consideration whatsoever. The District shall in no event be responsible for the cost of preparing any SOQ in response to this RFP.

SOQs and any other supporting materials submitted to the District in response to this RFP will not be returned and will become the property of the District unless portions of the materials are designated as proprietary at the time of submittal, and are specifically requested to be returned. Vague designations and/or blanket statements regarding entire pages or documents are insufficient and will not bind the District to protect the designated matter from disclosure. Pursuant to Michaelis, Montanari, & Johnson v. Superior Court (2006) 38 Cal.4th 1065, SOQs shall be held confidential by the District and shall not be subject to disclosure under the California Public Records Act until after either: (1) the District and the successful Respondent have completed negotiations and entered into an Agreement, or (2) the District has rejected all Proposals. Furthermore, the District will have no liability to the Respondent or other party as a result of any public disclosure of any SOQ.

B. FULL OPPORTUNITY

The District hereby affirmatively ensures that Disadvantaged Business Enterprises ("DBE"), Small Local Business Enterprises ("SLBE"), Small Emerging Local Business Enterprises ("SELBE"), Disabled Veterans Business Enterprises ("DVBE"), and minority and women business enterprises shall be afforded full opportunity to submit SOQs in response to this RFP. The District encourages diverse firms and teams to respond to this RFP. No respondent shall be excluded from participating in, be denied the benefits of, or otherwise be subjected to discrimination on the basis of race, color, gender, sexual orientation, political affiliation, age, ancestry, religion, marital status, national original, medical condition or disability, in any consideration leading to the award of contract.

C. RESTRICTIONS ON LOBBYING AND CONTACTS

From the period beginning on the date of the issuance of this RFP and ending on the date of the award of the contract, no person, or entity responding to this RFP, nor any officer, employee, representative, agent, or consultant representing such a person or entity shall contact through any means or engage in any discussion regarding this RFP, the evaluation or selection process or the award of the contract(s) with any member of the District's Governing Board ("Board"), Committee members, any member of the Citizens' Oversight Committee, or with any employee of the District except for clarifications and questions as described herein. Any such contact shall be grounds for the disqualification of the firm submitting a SOQ.

D. POOL OF QUALIFIED APPLICANTS AND RECERTIFICATION

The District will maintain a pool of qualified Asset Management/Real Property Services firm applicants from the submissions as a part of this RFP. The District may request qualified firms to provide specific services at any time. Firms shall maintain their qualification certifications on a bi-annual basis. Requests for recertification may

be sent every two (2) years. Firms who do not reply to the request for recertification may be deleted from the pool of prequalified firms, at the sole discretion of the District.

II. SCOPE OF SERVICES

The Scope of Services includes full Asset Management and Real Property services for the McPhails site as referenced above and identified in Appendix A, including Tasks A through D below.

The Scope of Services for the Other District Sites, identified in Appendix B, includes preliminary asset management services specifically Task B1 and Task C. The Scope of Services for Workforce Housing Task E, is for Other District Sites,

identified in Appendix B.

- A) Assist and coordinate the District's due diligence on the McPhails site including required site constraints analysis, coordinating biological resource assessments, coordinating Phase 1 Environmental Assessment and other environmental assessments such as flood zone hazards studies;
- B) Evaluate property for reuse in accordance with Education Code requirements and Board Policies and assist the District in consideration of potential Community Use options, including Community-serving/Non-Profit, Recreational, Educational, Residential;
 - 1. Make recommendations regarding options for leasing, exchange, sale, or potential development opportunities consistent with Board policies;
 - Support Community Engagement efforts, including meetings (both virtual and in-person), outreach to stakeholders through survey work, and development of summary expectations for community-supported reuse of sites;
 - a) Stakeholder outreach may include both school and community groups, City of San Rafael, Marin County and other local agencies, communitybased organizations, and potentially interested site users
- C) Provide property valuation services to assess the potential for revenue generation at the assigned site, or at other District sites, considering various scenarios:
 - 1. Prepare and update a matrix of valuations under the identified re-use scenarios;
 - a) Include in the matrix a summary of potential costs to the District in order to execute property disposition options;
- D) Assist the District in engaging parties potentially interested in District property;
 - 1. Assist the District in coordinating and completing work for identified project under the California Environmental Quality Act (CEQA).
 - Provide transparent and open public processes to engage potential site users;

- 3. Coordinate processes and seek firm proposals for property use or disposition in accordance with Board direction, Education Code requirements and Board Policies:
 - a) Assist the District with the preparation of required offerings and notifications specific to the property based upon anticipated use or disposition;
 - b) Provide analysis of proposals received for specific property uses to ensure responsiveness;
 - Provide best value financial analysis of proposals received for specific property reuse options;
 - d) Present confidential transaction information on options for specific property to the Board as allowed by Education Code;
 - e) Assist in negotiating best value for the District in leases or other property dispositions;
- E) Assist the District with consideration of potential Workforce Housing development options at the Other District sites, and in the context of any proposed property exchange.
 - 1. Prepare a guiding document to assist the District in review of Workforce Housing development options;
 - a) Prepare and administer a survey of District certificated and classified staff regarding interest in workforce housing generally, specific desired unit types, cost thresholds for District staff utilizing workforce housing, and considerations for potential housing which are important to staff.
 - b) Lead or support community engagement processes around Workforce Housing;
 - 2. Develop a process for implementing workforce housing options at selected sites;
 - a) Prepare feasibility studies, entitlement requirements, and options for workforce housing at specific sites;
 - Including sites which might be exchanged in consideration of other District properties and, other underutilized District sites or portions of sites.
 - c) Preparing scenarios for financing potential Workforce Housing projects at District sites, including leveraging the value of District property;
 - (1) Analyze potential development scenarios and costs to District to accommodate less than market rate leases.
 - 3. Prepare requests for development proposals for Workforce Housing at specific sites and assist in evaluating proposals.

III. CONTRACTUAL REQUIREMENTS

Selected firm(s) must be able to execute the District's standard agreement. (A Copy of the District's Agreement for Professional Services is attached to this RFP as Attachment "A.") Firms responding to this RFP must acknowledge that they have reviewed these provisions of the agreement and must agree to the indemnity and insurance provisions contained in the District's standard agreement and confirm in

writing that, if given the opportunity to contract with the District, the firm has no substantive objections to the use of the District's standard agreement.

Selected firm(s) must agree to the following language: "CONTRACTOR is able to meet its obligations and perform the work required pursuant to the Agreement in accordance with any shelter-in-place (or similar) order issued by local or state health authorities and with any social distancing (or similar) requirements."

IV. CONFLICT OF INTEREST

Respondent shall certify that no official or employee of the District, nor any business entity in which an official of the District has an interest, has been employed or retained to solicit or assist in the procuring of the resulting contract, nor that any such person will be employed in the performance of any contract without immediate divulgence of this fact to the District.

V. <u>ASSIGNMENT</u>

Any contract resulting from this RFP and any amendments or supplements thereto shall not be assignable by the successful consultant either voluntarily or by operation of law without the written approval of the District.

VI. STATEMENT OF QUALIFICATIONS

A. SUMMARY OF REQUIRED QUALIFICATIONS

Provide a summary of the firm/team's qualifications to provide the Scope of Services. Indicate areas of specific expertise in California K12 Public School asset management and real property services.

B. FORMAT REQUIREMENTS

Firms submitting SOQs in response to this RFP must follow the format below. Material must be in 8-1/2 x 11 inch format, with a font no less than 11 point, and shall not exceed 25 (twenty-five) pages, not including the cover letter, table of contents, section dividers, resumes, samples of work, and fee proposal. Each SOQ shall include a Front Cover stating the following: "Statement of Qualifications and Proposal for [FIRM NAME] for Asset Management and Real Property Services in Response to San Rafael City Schools's RFP #20-10"

Submittals are to be submitted in pdf format as an email attachment.

At a future date selected firms will be requested to provide two (2) bound copies of the Statement of Qualifications for the District's files.

Each submission package will be reviewed to determine its completeness prior to the actual evaluation. If a respondent does not respond to all categories requested, the respondent may be disqualified from further consideration.

C. SOQ CONTENT REQUIREMENTS

1) COVER LETTER (maximum of 1 page)

- (a) Provide a letter of introduction signed by an authorized officer of the company. If the company is a joint venture, duplicate the signature block and have a principal or officer also sign on behalf of each party to the joint venture.
- (b) Include a brief description of why your firm or team is well suited for, and can meet, the District's needs.
- (c) Clearly identify the individual(s) who are authorized to speak for the firm during the evaluation process.
- (d) Respondents must include the following statement: "[INSERT COMPANY'S NAME] received a copy of the District's form of Independent Consultant Services Agreement ("Agreement") attached as Appendix "A" to the RFP. [INSERT COMPANY'S NAME] has reviewed the indemnity provisions and professional liability insurance provisions contained in the Agreement. If given the opportunity to contract with the District, [INSERT COMPANY'S NAME] has no objections to the use of the Agreement."
- (e) Respondent shall certify that no official or employee of the District, nor any business entity in which an official of the District has an interest, has been employed or retained to solicit or assist in the procuring of the resulting contract(s), nor that any such person will be employed in the performance of any/all contract(s) without immediate divulgence of this fact to the District.
- (f) Respondent shall certify that no official or employee of the firm has ever been convicted of an ethics violation.
- (g) Respondent shall sign and add the following language: "By virtue of submission of this Statement of Qualifications, [INSERT COMPANY'S NAME] declares that all information provided is true and correct."

2) BUSINESS INFORMATION

- (a) Provide Company name and Address.
- (b) Telephone, Fax, Name and email of main contact.
- (c) Federal Tax I.D. Number.
- (d) License or Registration Numbers of key personnel.
- (e) Type of organization (i.e. corporation, partnership, etc.). If a joint venture, describe the division of responsibilities between participating companies, offices (location) that would be the primary participants, and percentage interest of each firm.
- (f) A brief description and history of the firm, including the number of years the firm has been in business and date the firm was established under its given name.
- (g) Number of employees (licensed professionals, technical support.)
- (h) Location of office where the bulk of services solicited will be performed.
- (i) State of California certification for your firm of Small Business or Disabled Veteran Business Enterprise status, if any.

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3) PROJECT APPROACH AND RELEVANT QUALIFICATIONS

- (a) Describe your firm's approach to and experience with property valuation, understanding of opportunities and limitations on school district property re-use.
- (b) Describe your firm's experience with California K-12 public school site and facility disposition. Specifically provide examples of surplus and non-surplus developments.
- (c) Describe how your firm has worked with local communities and public agencies to seek compatible and community supported uses for school property while maximizing revenue to school districts.
- (d) Describe your firm's experience with long-term property planning for school districts.
- (e) Describe your experience with building public-private partnerships to leverage funding opportunities for development.
- (f) How does your firm approach community engagement? Provide examples of work with previous districts.
- (g) Describe your experience with developing California K12 Public School District Workforce Housing.
- (h) Describe your experience with using Opportunity Zones as a part of the overall project funding and development models.

4) RELEVANT PROJECT EXPERIENCE AND REFERENCES

- a) Provide information about prior asset management and real property disposition services furnished by your firm in the last ten (10) years on a minimum of five (5) K-12 School Districts in California.
- b) Provide district name and name of contact person, title, telephone number, and email address to be contacted for a reference.
- c) Property or projects name and location.
- d) Specify role of firm or individual if work was not exclusively by the firm (i.e., joint venture, association).
- e) Key individuals of the firm involved and their roles in the project and any sub-consultants that worked with the firm.

5) PROJECT TEAM SUMMARY

- a) Identify key team members, including sub-consultants, and state their qualifications relevant to the requested scope of services and the scope of this project.
- b) Each SOQ must include evidence that the company is legally permitted and properly licensed for the scope of work for which the SOQ is submitted and to conduct business in San Rafael and the State of California.
- c) The District expects that the team shall remain intact through the duration of the Project(s). If a team member must leave, the District reserves the right to approve that team member's replacement on the District's projects.

6) LITIGATION HISTORY

a) Provide a comprehensive five (5)-year summary of the firm's litigation, arbitration and negotiated/settled history with previous clients. State the issues in the litigation, the status of the litigation, names of parties, and outcome. A SOQ failing to provide the requested information on lawsuits or litigation, and responses which assert attorney-client privilege and fail to provide the information requested, will be considered non-responsive, disqualified from the selection process, and will not be evaluated.

7) FEE PROPOSAL

a) Include a fee proposal for the types of services requested. Fee proposal shall include hourly billing rates by position (proposed); a typical assigned property disposition staffing plan (proposed); and reimbursable schedule (proposed). Proposal shall provide a Schedule of Rates by position, by company entity, for each position proposed by your firm, whether you are submitting as a prime with subconsultant(s), or as joint venture or partnership. The Schedule of Rates should identify proposed reimbursables by category. Firms should also indicate if they utilize a fee structure, other than hourly rates, for specific projects and services requested. If so, include information and an example of alternative fee structures that the firm would utilize.

8) FORM OF AGREEMENT

a) A form of the Agreement has been distributed with this RFP as EXHIBIT "A." The final form of the Agreement will incorporate the final scope of work and not-to-exceed fee negotiated between the District and selected firm, which any proposed changes to the form of Agreement will have to be identified prior to the interview phase as will be indicated by the District as changes will not be entertained after the selection process is complete.

9) APPENDIX

- a) Firm brochure/history/background, reprints, etc.
- b) Key team member resumes.
- c) Objections to District's form of agreement, reasonably described and including proposed change(s).

VII. <u>SELECTION PROCESS</u>

A Selection Committee will evaluate all submissions. Each SOQ must be complete. Incomplete SOQs will be considered non-responsive and grounds for disqualification. The District retains the sole discretion to determine issues of compliance and to determine whether a firm is responsive, responsible, and qualified. Based upon the information presented in the submissions, the District's Committee will choose qualified firms to be interviewed and then potentially selected.

A. EVALUATION CRITERIA

The SOQ will be reviewed for responsiveness and evaluated pursuant to the specific criteria set forth in this RFP. In addition, firms/teams will be evaluated by the interview committee for a more detailed review of specific

teams and project approach. The criteria and points assigned are as follows:

1) Firm Qualifications: Up to 20 points.

- a) Firm and team composition, professional licenses, work history and background.
- b) Timeliness of work and ability of the firm to meet scheduled deadlines.
- c) Accuracy of firm's revenue generation forecasts for specific projects based on examples provided.
- d) Current commitments and ability of the firm to handle several simultaneous projects.
- e) Capacity and commitment to provide identified specific services to the client.

2) Project Approach: Up to 20 points.

- a) The firm's unique approach to providing specific identified services.
- b) Approach and demonstrated experience with community engagement.
- c) Property disposition approach to non-surplus school district property.
- d) Property disposition approach to surplus school district property.

3) Firm Experience: Up to 20 points.

- a. Firm experience in specific areas of the scope of services, for example property valuations, or Workforce Housing.
- b. Specific experience working with California K12 Public School Districts on asset management and real property
- c. Firm and team experience in working with District 7-11 or Property Committees.
- d. Specific comparable experience with diverse communities in urban settings in California.

4) References: Up to 10 points.

a) Satisfaction of previous clients (demonstrated positive client relationships), from references provided.

5) Fee Proposal and Rates for Services: Up to 10 points.

6) Interview: Up to 20 points.

- a) Interactions with and among firm/team members reflecting professional approach, qualifications, and experience.
- b) Presentation of specific project approach to a school district property disposition.
- c) Demonstrated understanding of San Rafael City Schools' specific needs.

B) INTERVIEWS

The District, at its sole discretion, may elect to interview selected firm(s). The District may elect to interview one or more firms. If a firm is requested to come for an interview, the key proposed Project staff will be expected to attend the interview. The interview will be an opportunity for the District's selection committee to review the firm's qualifications and experience and other matters

the committee deems relevant to its evaluation. Any comments or objections to the form of Agreement attached hereto as Attachment "A" shall be provided in writing before the interview and may be the subject of inquiry at the interview.

C) DISTRICT INVESTIGATIONS

The District may perform investigations of responding parties that extend beyond contacting the references identified in the SOQ. The District also reserves the right to investigate and rely upon information from other available sources in addition to any documents or information submitted. At the Selection Committee's discretion, firms may be asked to arrange a tour of a representative facility which they have been responsible for.

D) FINAL DETERMINATION AND AWARD

The District reserves the right to contract with any entity responding to this RFP for all or any portion of the work described herein and/or in an Agreement offered to the entity, to reject any SOQ as non-responsive, and/or not to contract with any architectural services company for the services described herein. The District makes no representation that participation in the RFP process will lead to an award of contract or any consideration whatsoever. The District reserves the right to contract with any firm not participating in this process. The District shall in no event be responsible for the cost of preparing any SOQ or proposal in response to this RFP, including any supporting materials.

The awarding of a contract(s) is at the sole discretion of the District. The District may, at its option, determine to award contract(s) only for portions of the scope of work identified herein. In such a case, the successful firm(s) will be given the option not to agree to enter into the Agreement and the District will retain the right to negotiate with any other proposing firm selected as a finalist. If no finalist is willing to enter into a contract for the reduced scope of work, the District will retain the right to enter into negotiations with any other firm responding to this RFP.

WE THANK YOU FOR YOUR INTEREST IN THIS EXCITING WORK!

ATTACHMENT A

FORM OF AGREEMENT

[REMAINDER OF PAGE INTENTIONALLY BLANK; ATTACHMENT FOLLOWS]

APPENDIX A MCPHAILS SITE 1565 Vendolia Dr. San Rafael, CA 94903



APPENDIX B OTHER DISTRICT SITES

Other District Properties or Underutilized District Site/ Portions

Short Elementary School (closed site)

Glenwood Elementary School South portion

SRCS Corporation Yard North portion

Old Gallinas Elementary School (closed site)

Short Elementary School 35 Marin St. San Rafael, CA 94901



Glenwood Elementary School South Site 25 W. Castlewood Dr. San Rafael, CA 94901



SRCS Corporation Yard North Portion 35 Union St. San Rafael, CA 94901



Old Gallinas Site 251 N. San Pedro Rd. San Rafael, CA 94903



INDEPENDENT CONSULTANT AGREEMENT FOR PROFESSIONAL SERVICES

en	tered into as of the day of, 2021 by and between the San Rafael City Schools District") and ("Consultant"), (together, "Parties").
ac	WHEREAS, Government Code section 53060, authorizes the District to contract with and apploy any person(s) for the furnishing of special services and advice in financial, economic, counting, engineering, legal, or administrative matters if such persons are specially trained and perienced and competent to perform the special services required; and
(co	WHEREAS, the District duly determined that it needs some or all of the services ollectively, "Services") to be provided pursuant to this Agreement; and
	WHEREAS, the Consultant is specially trained and experienced and competent to perform e services required by the District, and those services are needed on imited basis.
	NOW, THEREFORE, the Parties agree as follows:
1.	Services. Consultant shall provideas further described in Exhibit "A," attached hereto and incorporated herein by this reference ("Services").
2.	Term . Consultant shall commence providing services under this Agreement on
3.	Submittal of Documents . Consultant shall not commence the Services under this Agreement until Consultant has submitted and the District has approved the certificate(s) and affidavit(s), and the endorsement(s) of insurance required as indicated below:
	 X Signed Agreement X Workers' Compensation Certification X Fingerprinting/Criminal Background Investigation Certification X Insurance Certificates and Endorsements X W-9 Form Other:
4.	Compensation . District agrees to pay Consultant for services satisfactorily rendered pursuant to this Agreement a total fee not to exceed(\$
	4.1. Payment for the Services shall be made for all undisputed amounts based upon the delivery of the work product as determined by the District. Payment shall be made within thirty (30) days after Consultant submits an invoice to the District for Services actually completed and after the District's written approval of the Services, or the portion of the Services for which payment is to be made. The schedule of deliverable Services to be produced is as follows:
	4.1.1.

- The Services shall be performed at the hourly billing rates and/or unit prices included in 4.2. **Exhibit "B."** If hourly billing applies, the itemized invoice shall reflect the hours spent by Consultant in performing its Services pursuant to this Agreement. Itemized invoice shall reflect the hours spent by Consultant in performing its Services pursuant to this Agreement and a description of the Services performed.
- 4.3. If Consultant works at more than one site, Consultant shall invoice for each site separately.
- 5. **Expenses**. District shall not be liable to Consultant for any costs or expenses paid or incurred by Consultant in performing services for District, except as follows:
 - 5.1. Not applicable.
- 6. Materials. Consultant shall furnish, at its own expense, all labor, materials, equipment, supplies and other items necessary to complete the services to be provided pursuant to this Agreement, except as follows:
 - 6.1. Not applicable.
- 7. Independent Contractor. Consultant, in the performance of this Agreement, shall be and act as an independent contractor. Consultant understands and agrees that it and all of its employees shall not be considered officers, employees, agents, partner, or joint venture of the District, and are not entitled to benefits of any kind or nature normally provided employees of the District and/or to which District's employees are normally entitled, including, but not limited to, State Unemployment Compensation or Workers' Compensation. Consultant shall assume full responsibility for payment of all federal, state and local taxes or contributions, including unemployment insurance, social security and income taxes with respect to Consultant's employees. In the performance of the work herein contemplated, Consultant is an independent contractor or business entity, with the sole authority for controlling and directing the performance of the details of the work, District being interested only in the results obtained.

8. Performance of Services.

- Standard of Care. Consultant represents that Consultant has the qualifications and 8.1. ability to perform the Services in a professional manner, without the advice, control or supervision of District. Consultant's services will be performed, findings obtained, reports and recommendations prepared in accordance with generally and currently accepted principles and practices of its profession for services to California school districts.
 - Consultant shall carefully study and compare all documents, findings, and other instructions and shall at once report to District, in writing, any error, inconsistency, or omission that Consultant or its employees may discover. Consultant shall have responsibility for discovery of errors, inconsistencies, or omissions.
- **Meetings**. Consultant and District agree to participate in regular meetings on at least 8.2. a monthly basis to discuss strategies, timetables, implementations of services, and any other issues deemed relevant to the operation of Consultant's performance of Services.
- **District Approval**. The work completed herein must meet the approval of the District and shall be subject to the District's general right of inspection and supervision to secure the satisfactory completion thereof.

- **New Project Approval**. Consultant and District recognize that Consultant's Services 8.4. may include working on various projects for District. Consultant shall obtain the approval of District prior to the commencement of a new project.
- 9. Originality of Services. Except as to standard generic details, Consultant agrees that all technologies, formulae, procedures, processes, methods, writings, ideas, dialogue, compositions, recordings, teleplays and video productions prepared for, written for, or submitted to the District and/or used in connection with this Agreement, shall be wholly original to Consultant and shall not be copied in whole or in part from any other source, except that submitted to Consultant by District as a basis for such services.
- 10. Ownership of Data. Pursuant to Education Code section 17316, this Agreement creates a non-exclusive and perpetual license for the District to use, at its discretion, all plans including, but not limited to, record drawings, specifications, estimates and other documents that Consultant prepared or caused to be prepared pursuant to this Agreement. Consultant retains all rights to all copyrights over designs and other intellectual property embodied in the plans, record drawings, specifications, estimates, and other documents that Consultant prepares or causes to be prepared pursuant to this Agreement.

In the event the District changes or uses any fully or partially completed documents without Consultant's knowledge or participation or both, the District agrees to release Consultant of responsibility for such changes, and shall hold Consultant harmless from and against any and all claims on account of any damages or losses to property or persons, or economic losses, arising out of that change or use, unless Consultant is found to be liable in a forum of competent jurisdiction. In the event that the District uses any fully or partially completed documents without Consultant's full involvement, the District shall remove all title blocks and other information that might identify Consultant.

- 11. Audit. Consultant shall establish and maintain books, records, and systems of account, in accordance with generally accepted accounting principles, reflecting all business operations of Consultant transacted under this Agreement. Consultant shall retain these books, records, and systems of account during the Term of this Agreement and for five (5) years thereafter. Consultant shall permit the District, its agent, other representatives, or an independent auditor to audit, examine, and make excerpts, copies, and transcripts from all books and records, and to make audit(s) of all billing statements, invoices, records, and other data related to the Services covered by this Agreement. Audit(s) may be performed at any time, provided that the District shall give reasonable prior notice to Consultant and shall conduct audit(s) during Consultant's normal business hours, unless Consultant otherwise consents.
- 12. **Disputes**. In the event of a dispute between the parties as to performance of the Services, the interpretation of this Agreement, or payment or nonpayment for work performed or not performed, the parties shall attempt to resolve the dispute in good faith. Pending resolution of the dispute, Consultant agrees it will neither rescind the Agreement nor stop the performance of the Services, but will allow determination by the court of the State of California, in the county in which the District's administration office is located, having competent jurisdiction of the dispute. Disputes may be determined by mediation if mutually agreeable, otherwise by litigation. Notice of the demand for mediation of a dispute shall be filed in writing with the other party to the Agreement. The demand for mediation shall be made within a reasonable time after written notice of the dispute has been provided to the other party, but in no case longer than ninety (90) days after initial written notice. If a claim, or any portion thereof, remains in dispute upon satisfaction of all applicable dispute resolution requirements, the Consultant shall comply with all claims presentation requirements as provided in Chapter 1 (commencing with section 900) and Chapter 2 (commencing with

section 910) of Part 3 of Division 3.6 of Title 1 of Government Code as a condition precedent to the Consultant's right to bring a civil action against the District. For purposes of those provisions, the running of the time within which a claim must be presented to the District shall be tolled from the time the Consultant submits its written claim until the time the claim is denied, including any time utilized by any applicable meet and confer process.

13. **Termination**.

- 13.1. For Convenience by District. District may, at any time, with or without reason, terminate this Agreement and compensate Consultant only for services satisfactorily rendered to the date of termination. Written notice by District shall be sufficient to stop further performance of services by Consultant. Notice shall be deemed given when received by Consultant or no later than three (3) calendar days after the day of mailing, whichever is sooner.
- 13.2. With Cause by District. District may terminate this Agreement upon giving of written notice of intention to terminate for cause. Cause shall include:
 - 13.2.1. material violation of this Agreement by Consultant; or
 - 13.2.2. any act by Consultant exposing the District to liability to others for personal injury or property damage.

Written notice by District shall contain the reasons for such intention to terminate and unless within three (3) calendar days after that notice the condition or violation shall cease, or satisfactory arrangements for the correction thereof be made, this Agreement shall upon the expiration of the three (3) calendar days cease and terminate. In the event of this termination, the District may secure the required services from another Consultant. If the expense, fees, and/or costs to the District exceed the cost of providing the service pursuant to this Agreement, Consultant shall immediately pay the excess expense, fees, and/or costs to the District upon the receipt of the District's notice of these expense, fees, and/or costs. The foregoing provisions are in addition to and not a limitation of any other rights or remedies available to District.

14. **Indemnification**. To the furthest extent permitted by California law, Consultant shall indemnify and hold harmless the District, its Governing Board, agents, representatives, officers, consultants, employees, trustees, and volunteers (the "Indemnified Parties") from any and all claims arising out of, pertaining to, or relating to the negligence, recklessness, or willful misconduct of Consultant. Consultant shall, to the furthest extent permitted by California law, defend the Indemnified Parties at Consultant's own expense, from any and all Claim(s) and allegations relating thereto with counsel approved by District where such approval is not to be unreasonably withheld. Whereas the cost to defend the Indemnified Parties charged to the Architect shall not exceed the proportionate percentage of Architect's fault as determined by a court of competent jurisdiction, any amounts paid in excess of such established fault will be reimbursed by the District. Notwithstanding the previous sentence, in the event one or more defendants is unable to pay its share of defense costs due to bankruptcy or dissolution of the business, the design professional shall meet and confer with other parties regarding unpaid defense costs.

15. **Insurance**.

15.1. Consultant shall procure and maintain at all times it performs any portion of the Services the following insurance with minimum limits equal to the amount indicated below.

Type of Coverage	Minimum Requirement
Commercial General Liability Insurance, including Bodily	
Injury, Personal Injury, Property Damage, Advertising Injury,	
and Medical Payments	
Each Occurrence	\$ 1,000,000
General Aggregate	\$ 2,000,000
Automobile Liability Insurance – Hired and Non-Owned	
Each Occurrence	\$ 1,000,000
Professional Liability	\$ 1,000,000
Workers' Compensation	Statutory Limits
Employers' Liability	\$ 1,000,000
Excess / Umbrella Liability Coverage	
Each Occurrence	\$2,000,000
General Aggregate	\$2,000,000

- 15.1.1. **Commercial General Liability and Automobile Liability Insurance**. Commercial General Liability Insurance and Any Auto Automobile Liability Insurance that shall protect Consultant, the District, and the State from all claims of bodily injury, property damage, personal injury, death, advertising injury, and medical payments arising performing any portion of the Services. (Form CG 0001 and CA 0001, or forms substantially similar, if approved by the District.)
- 15.1.2. Workers' Compensation and Employers' Liability Insurance. Workers' Compensation Insurance and Employers' Liability Insurance for all of its employees performing any portion of the Services. In accordance with provisions of section 3700 of the California Labor Code, Consultant shall be required to secure workers' compensation coverage for its employees. If any class of employee or employees engaged in performing any portion of the Services under this Agreement are not protected under the Workers' Compensation Statute, adequate insurance coverage for the protection of any employee(s) not otherwise protected must be obtained before any of those employee(s) commence performing any portion of the Services.
- 15.1.3. **Professional Liability (Errors and Omissions)**. Professional Liability Insurance as appropriate to Consultant's profession, coverage to continue through completion of construction plus two (2) years thereafter.
- 15.2. **Proof of Insurance**. Consultant shall not commence performing any portion of the Services until all required insurance has been obtained and certificates indicating the required coverage have been delivered in duplicate to the District and approved by the District. Certificates and insurance policies shall include the following:
 - 15.2.1. A clause stating: "This policy shall not be canceled or reduced in required limits of liability or amounts of insurance until notice has been mailed to the District, stating date of cancellation or reduction. Date of cancellation or reduction shall not be less than thirty (30) days after date of mailing notice."

- 15.2.2. Language stating in particular those insured, extent of insurance, location and operation to which insurance applies, expiration date, to whom cancellation and reduction notice will be sent, and length of notice period.
- 15.2.3. An endorsement stating that the District and its Governing Board, agents, representatives, employees, trustees, officers, consultants, and volunteers are named additional insured under all policies except Workers' Compensation Insurance, Professional Liability, and Employers' Liability Insurance. An endorsement shall also state that Consultant's insurance policies shall be primary to any insurance or self-insurance maintained by District. An endorsement shall also state that there shall be a waiver of any subrogation.
- 15.2.4. All policies except the Professional Liability, Workers' Compensation, and Employers' Liability Insurance Policies shall be written on an occurrence form.
- 15.2.5. Consultant shall provide to District, within 10 days written notice, copies of all insurance policies required under this Agreement.
- 15.2.6. If Consultant normally carries insurance in an amount greater than the minimum amounts required by District, that greater amount shall become the minimum required amount of insurance for purposes of the Agreement. Therefore, Consultant hereby acknowledges and agrees that all insurance carried by it shall be deemed liability coverage for all actions it performs in connection with the Agreement.
- 15.3. **Acceptability of Insurers**. Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A: VII, unless otherwise acceptable to the District.
- 16. **Assignment**. The obligations of Consultant pursuant to this Agreement shall not be assigned by Consultant.
- 17. **Compliance with Laws**. Consultant shall observe and comply with applicable rules and regulations of the governing board of the District and all federal, state, and local laws, ordinances and regulations. Consultant shall give all notices required by any law, ordinance, rule and regulation bearing on conduct of the Services as indicated or specified. If Consultant observes that any of the Services required by this Agreement are at variance with any such laws, ordinance, rules or regulations, Consultant shall notify the District, in writing, and, at the sole option of the District, any necessary changes to the scope of the Services shall be made and this Agreement shall be appropriately amended in writing, or this Agreement shall be terminated effective upon Consultant's receipt of a written termination notice from the District.
- 18. **Certificates/Permits/Licenses/Registration**. Consultant and all Consultant's employees or agents shall secure and maintain in force such certificates, permits, licenses and registration as are required by law in connection with the furnishing of Services pursuant to this Agreement.
- 19. **Employment with Public Agency**. Consultant, if an employee of another public agency, agrees that Consultant will not receive salary or remuneration, other than vacation pay, as an employee of another public agency for the actual time in which services are actually being performed pursuant to this Agreement.
- 20. Anti-Discrimination. Consultant herein agrees to comply with the provisions of the

California Fair Employment and Housing Act as set forth in part 2.8 of division 3 of the California Government Code, commencing at section 12900; the Federal Civil Rights Act of 1964, as set forth in Public Law 88-352, and all amendments thereto; Executive Order 11246; and all administrative rules and regulations found to be applicable to Consultant and all of its subcontractors. In addition, Consultant agrees to require like compliance by all of its subcontractor(s).

- 21. Fingerprinting of Employees. The Fingerprinting/Criminal Background Investigation Certification must be completed and attached to this Agreement prior to Consultant's performing of any portion of the Services. Although District has determined that fingerprinting is not applicable to this Agreement, Consultant expressly acknowledges that the following conditions shall apply to any work performed by Consultant and/or Consultant's employees on a school site:
 - 21.1. All site visits shall be arranged through the District;
 - 21.2. Consultant and Consultant's employees shall inform District of their proposed activities and location at the school site, allowing District time to arrange site visits without a disruption to the educational process;
 - 21.3. Consultant and/or Consultant's employees shall check in with the school office each day immediately upon arriving at the school site;
 - 21.4. Once at such location, Consultant and Consultant's employees shall not change locations without contacting the District;
 - 21.5. Consultant and Consultant's employees shall not use student restroom facilities; and
 - 21.6. If Consultant and Consultant's employees find themselves alone with a student, Consultant and Consultant's employees shall immediately contact the school office and request that a member of the school staff be assigned to the work location.
- 22. No Rights in Third Parties. This Agreement does not create any rights in, or inure to the benefit of, any third party except as expressly provided herein.
- 23. District's Evaluation of Consultant and Consultant's Employees and/or Subcontractors. The District may evaluate Consultant in any way the District is entitled pursuant to applicable law. The District's evaluation may include, without limitation:
 - 23.1. Requesting that District employee(s) evaluate Consultant and Consultant's employees and subcontractors and each of their performance.
 - 23.2. Announced and unannounced observance of Consultant, Consultant's employee(s), and/or subcontractor(s).
- 24. Limitation of District Liability. Other than as provided in this Agreement, District's financial obligations under this Agreement shall be limited to the payment of the compensation provided in this Agreement. Notwithstanding any other provision of this Agreement, in no event, shall District be liable, regardless of whether any claim is based on contract or tort, for any special, consequential, indirect or incidental damages including, but not limited to, lost profits or revenue, arising out of or in connection with this Agreement for the services performed in connection with this Agreement.
- 25. **Confidentiality**. Consultant and all Consultant's agents, personnel, employee(s), and/or

subcontractor(s) shall maintain the confidentiality of all information received in the course of performing the Services. Consultant understands that student records are confidential and agrees to comply with all state and federal laws concerning the maintenance and disclosure of student records. This requirement to maintain confidentiality shall extend beyond the termination of this Agreement.

26. **Notice**. Any notice required or permitted to be given under this Agreement shall be deemed to have been given, served, and received if given in writing and either personally delivered or deposited in the United States mail, registered or certified mail, postage prepaid, return receipt required, or sent by overnight delivery service, or facsimile transmission or electronic mail, addressed as follows:

<u>District</u> :	<u>Consultant</u> :	
San Rafael City School District		
310 Novia Albion Way, Room 505		
San Rafael, California 94903		
ATTN: Dan Zaich, Senior Director	ATTN:	

Any notice personally given or sent by facsimile transmission or electronic mail shall be effective upon receipt. Any notice sent by overnight delivery service shall be effective the business day next following delivery thereof to the overnight delivery service. Any notice given by mail shall be effective three (3) calendar days after deposit in the United States mail.

- 27. Integration/Entire Agreement of Parties. This Agreement constitutes the entire agreement between the Parties and supersedes all prior discussions, negotiations, and agreements, whether oral or written. This Agreement may be amended or modified only by a written instrument executed by both Parties.
- 28. California Law. This Agreement shall be governed by and the rights, duties and obligations of the Parties shall be determined and enforced in accordance with the laws of the State of California. The Parties further agree that any action or proceeding brought to enforce the terms and conditions of this Agreement shall be maintained in the county in which the District's administrative offices are located.
- 29. Waiver. The waiver by either party of any breach of any term, covenant, or condition herein contained shall not be deemed to be a waiver of such term, covenant, condition, or any subsequent breach of the same or any other term, covenant, or condition herein contained.
- 30. **Severability**. If any term, condition or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will nevertheless continue in full force and effect, and shall not be affected, impaired or invalidated in any way.
- 31. Provisions Required By Law Deemed Inserted. Each and every provision of law and clause required by law to be inserted in this Agreement shall be deemed to be inserted herein and this Agreement shall be read and enforced as though it were included therein.
- 32. Authority to Bind Parties. Neither party in the performance of any and all duties under this Agreement, except as otherwise provided in this Agreement, has any authority to bind the other to any agreements or undertakings.
- 33. Attorney's Fees/Costs. Should litigation be necessary to enforce any terms or provisions of this Agreement, then each party shall bear its own litigation and collection expenses, witness

fees, court costs and attorney's fees.

- 34. **Tolling of District's Claims**. Consultant agrees to toll all statutes of limitations for District's assertion of claims against Consultant that arise out of, pertain to, or relate to contractors' or subcontractors' claims against District involving Consultant's services under this Agreement, until the contractors' or subcontractors' claims are finally resolved.
- 35. **Captions and Interpretations**. Paragraph headings in this Agreement are used solely for convenience, and shall be wholly disregarded in the construction of this Agreement. No provision of this Agreement shall be interpreted for or against a party because that party or its legal representative drafted such provision, and this Agreement shall be construed as if jointly prepared by the Parties.
- 36. **Calculation of Time**. For the purposes of this Agreement, "days" refers to calendar days unless otherwise specified.
- 37. **Signature Authority**. Each party has the full power and authority to enter into and perform this Agreement, and the person signing this Agreement on behalf of each Party has been properly authority and empowered to enter into this Agreement.
- 38. **Counterparts**. This Agreement and all amendments and supplements to it may be executed in counterparts, and all counterparts together shall be construed as one document.
- 39. **Incorporation of Recitals and Exhibits**. The Recitals and each exhibit attached hereto are hereby incorporated herein by reference.

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement on the date indicated below.

Dated:	, 20_	Dated:	, 20
San Rafael S	chool District		
Ву:		Ву:	
Print Name:		Print Name:	
Print Title:		Print Title:	

Information regarding Consultant:

License No.:	
Registration No.:	Employer Identification
Address:	Social Security Number
	NOTE: Section 6041 of
Telephone:	Revenue Code (26 U.
E-Mail:	and Section 1.6041-1 the Code of Federal R
CC:	(26 C.F.R. 1.6041-1)
Type of Pusiness Entity	recipients of \$600.00
Type of Business Entity: Individual	furnish their taxpaye to the payer. In orde
Sole Proprietorship	with these requireme
Partnership	District requires Cons
Limited Partnership	furnish the information
Corporation, State:	in this section.
Limited Liability Company	

and/or

of the Internal S.C. 6041) of Title 26 of Regulations requires the or more to er information er to comply ents, the sultant to on requested

EXHIBIT "A" DESCRIPTION OF SERVICES TO BE PERFORMED BY CONSULTANT

Scope of Services:			
Consultant's entire Proposal may be included as a reference part of this Agreement.			

WORKERS' COMPENSATION CERTIFICATION

Labor Code Section 3700 in relevant part provides:

Every employer except the State shall secure the payment of compensation in one or more of the following ways:

- By being insured against liability to pay compensation by one or more insurers duly authorized to write compensation insurance in this State.
- By securing from the Director of Industrial Relations a certificate of consent to self-insure, which may be given upon furnishing satisfactory proof to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to its employees.

I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the Services of this Agreement.

Name of Consultant:		
Signature:		
Print Name and Title:		
(In accordance with A	article 5 – commencing at Section 1860, Chapter 1, part 7,	Division 2 of the

Labor Code, the above certificate must be signed and filed with the District prior to performing any Services under this Agreement.)

Date:

FINGERPRINTING/CRIMINAL BACKGROUND INVESTIGATION CERTIFICATION

One of the three boxes below must be checked, with the corresponding certification provided, and this form

attached to the Independent Consultant Agreement for Professional Services ("Agreement"): ☐ Consultant's employees will have only limited contact, if any, with District pupils and the District will take appropriate steps to protect the safety of any pupils that may come in contact with Consultant's employees so that the fingerprinting and criminal background investigation requirements of Education Code section 45125.1 shall not apply to Consultant for the services under this Agreement. As an authorized District official, I am familiar with the facts herein certified, and am authorized to execute this certificate on behalf of the District. (Education Code § 45125.1 (c)) Date: _____ District Representative's Name and Title: District Representative's Signature: ☐ The fingerprinting and criminal background investigation requirements of Education Code section 45125.1 apply to Consultant's services under this Agreement and Consultant certifies its compliance with these provisions as follows: "Consultant certifies that the Consultant has complied with the fingerprinting and criminal background investigation requirements of Education Code section 45125.1 with respect to all Consultant's employees, subcontractors, agents, and subcontractors' employees or agents ("Employees") regardless of whether those Employees are paid or unpaid, concurrently employed by the District, or acting as independent contractors of the Consultant, who may have contact with District pupils in the course of providing services pursuant to the Agreement, and the California Department of Justice has determined that none of those Employees has been convicted of a felony, as that term is defined in Education Code section 45122.1. A complete and accurate list of all Employees who may come in contact with District pupils during the course and scope of the Agreement is attached hereto." □ Consultant's services under this Agreement shall be limited to the construction, reconstruction, rehabilitation, or repair of a school facility and although all Employees will have contact, other than limited contact, with District pupils, pursuant to Education Code section 45125.2 District shall ensure the safety of the pupils by at least one of the following as marked: The installation of a physical barrier at the worksite to limit contact with pupils. Continual supervision and monitoring of all Consultant's on-site employees of Consultant by an employee of Consultant, ______, whom the Department of Justice has ascertained has not been convicted of a violent or serious felony. Surveillance of Employees by District personnel. District Representative's Name and Title: District Representative's Signature: ___ I am a representative of the Consultant entering into this Agreement with the District and I am familiar with the facts herein certified, and am authorized and qualified to execute this certificate on behalf of Consultant. Date: Name of Consultant: Signature: Print Name and Title: